

# Spans Venture Limited

COMPANY PROFILE

Solution that fit

[www.spansventures.com](http://www.spansventures.com)





“ *The future does not belong to the man who think he can, **but to him who knows he can*** ”



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## **ABOUT US**

Since its inception in 2007, Spans Ventures Ltd has enjoyed sustained growth and built an acknowledged portfolio as system integrator in Kenya and beyond.

We have strategically positioned ourselves as an independent premier system integrator with our core focus being physical security solutions, ICT/Telecommunications design, implementation and support as well as management of technology infrastructure system in all types of commercial, residential and industrial buildings.

We leverage on our expertise in both project management and technology design to develop comprehensive network solutions that are strategically aligned with your immediate and future goals. We work for you, and are committed to providing a set of best-of-breed solutions optimized to meet your business needs, delivery time and budget requirements.

Our focus is on understanding your business needs, current and future technologies and developing a strategic alignment on the two to ensure that our solutions to you are:

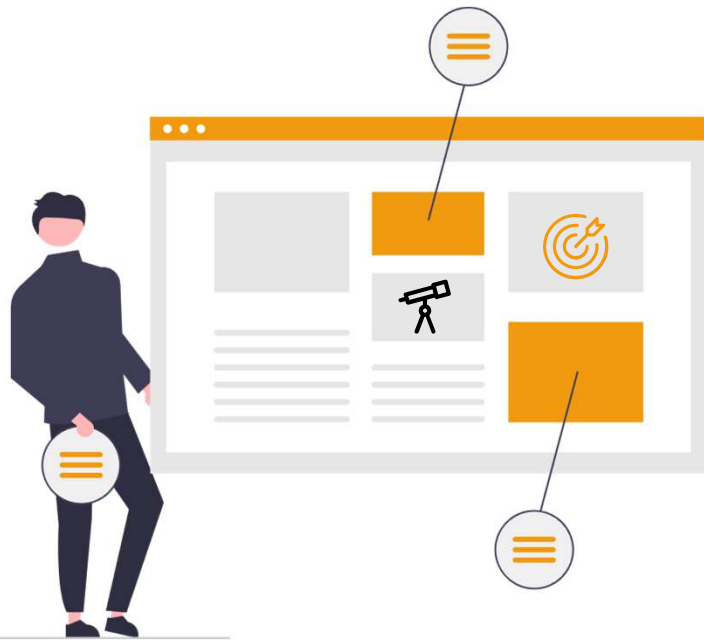
- Customized to address your specific needs.
- Designed to be seamlessly integrated into your organization or building's infrastructure.
- Developed using independent framework, solid objectives and well research-based methodologies.
- Compliant with the latest-generation equipment and technologies.


Solution that fit



# INSIGHTS MISSION & VISION

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01 

### THE VISION

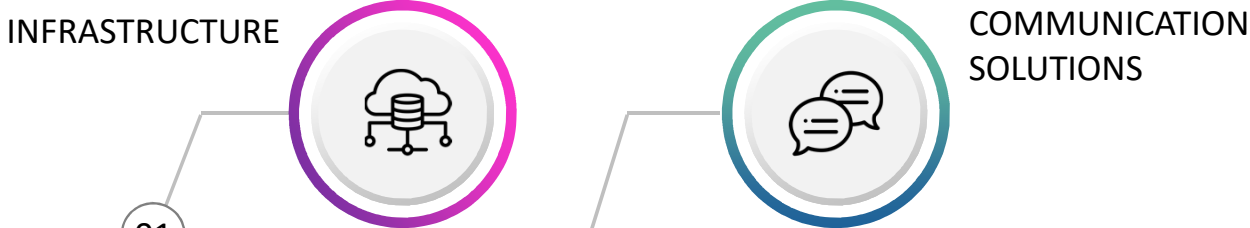
Our vision is to be one of the most respected System integrator of ELV and ICT solutions in East Africa Region

02 

### THE MISSION

To be a successful ICT & Telecoms and Security Systems Integrator in the region delivering the best customer experience, meeting and exceeding customers' expectations and delivering profitability to our shareholders.

# Our Solutions



01

02

03

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INTEGRATED SECURITY SYSTEM

MANAGED SERVICES



BUSINESS AUTOMATION SOLUTIONS



# Solution that fit

## 1. INFRASTRUCTURE

- Fiber Backbone network.
- Campus fiber networks.
- Structured wired networks.
- Wireless (WiFi) Network and WiFi value Solution.
- Data centres Monitoring solutions
- Industrial & Enterprise lot Networking Solutions
- Power systems- UPS-AVS.

## 2. COMMUNICATION SOLUTIONS

- IP-PBX systems, intercoms, VoIP.
- Call Centre Solutions
- Audio Visual systems.
- Video Conferencing Systems
- Smart interactive boards
- Public address/ EVAC/BGM
- Nurse call system
- GSM signal boosters
- MATV/IPTV.

## 3. INTEGRATED SECURITY SYSTEM

- Smart Surveillance CCTV solutions
- Access control System
- Time and attendance systems
- Visitor Management system
- Parking Management systems
- Fire detections and suppression
- Burglary alarm system
- Security guard Patrol/Tour control
- Turnstiles, Bollards, Craws
- Luggage scanner, Walk though detectors
- Explosive detectors
- Electric Fence

## 4. BUSINESS AUTOMATION SOLUTIONS

- Building Management system
- Home Automation solutions.
- Network and server performance management
- Data Center Infrastructure Management
- Document Management System.

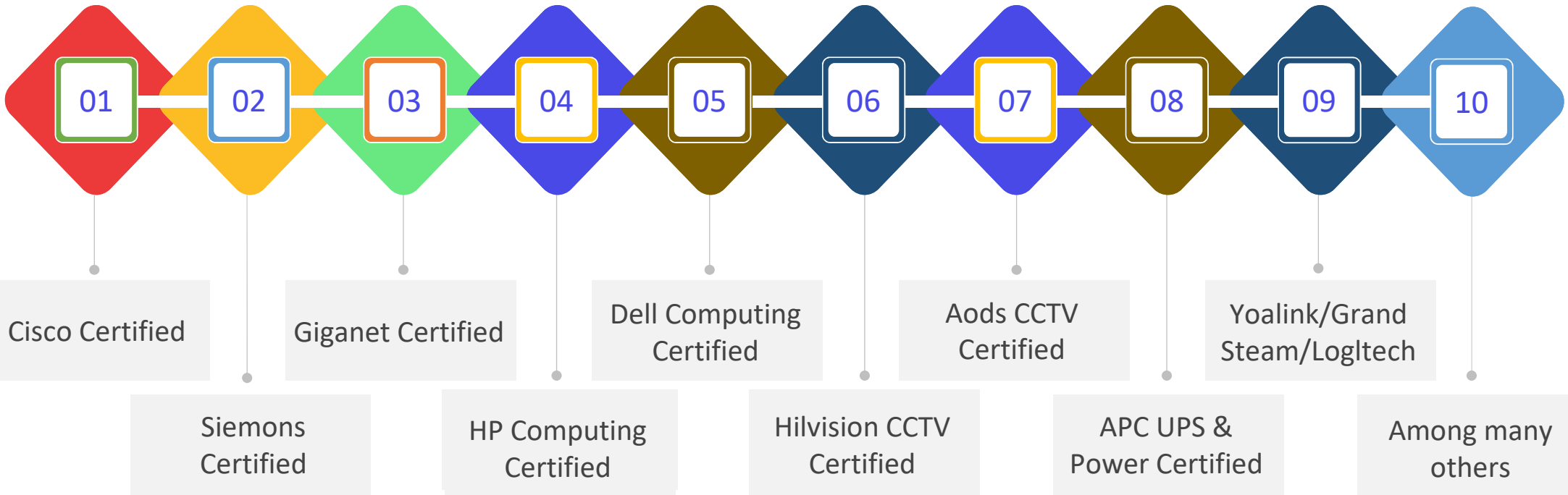
## 5. MANAGED SERVICES

- WaaS – Wi-Fi as a Service (Wi-Fi analytics)
- Desktops/ computers as a service
- Managed networks
- Managed communication solutions, Call centers
- Outsourced ICT helpdesk services
- SVL care services, Consultancy and System Audit

# Government registration and certification



# Product Partners & Certifications



# What we do

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## INTELLIGENT NETWORKS

Your organization's connection to the outside world is now more critical than ever. Supply chain management, client services, voice solutions and integrated web solutions need stable connections that are fast and reliable. Without this, any organization will fail to operate effectively.

An evolution of your organization is more simple than you think but it will depend on how many people you have and what services need connecting:

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## HIGH SPEED INTERNET

We have strategically positioned ourselves as an independent provider by partnering with the major infrastructure providers in Kenya and the region.

- This partnership help us guide our customers on how to tap on ISP strengths in area where the best reliable services.
- We are able to our end-to-end customized support services which the bigger ISPs are not able to offer being in tier 1.
- We combine internet service provision with other value adds such as desktop support, system integration, managed services etc.

Our broadband internet over Fibre or microwave delivers an excellent value-based internet access services that provides high-speed, uncapped connectivity over dedicated Fibre lastmile infrastructure.

This service offers low-latency, symmetrical bandwidth along world-class network backbone. Our premium Enterprise Internet Access (EIA) and Broadband services run over the same scalable fibre network infrastructure, providing a seamless upgrade path for clients who wish to upgrade or run portioned services over a single fibre circuit.

# What we do

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## INTELLIGENT BUILDINGS

An intelligent building consists of integrated technology on a converged network that creates a safer, more productive, collaborative, secure and a more automated environment for its users.

At SVL, our DNA is about integrating technology and connecting things to the internet.

In today's rampant world of connectivity, integration and hype around the internet of thing (IOT), we are well placed to assist your organization to take advantage of the progression of intelligent building technologies.

4

## STRUCTURED CABLING

From a small business to a large enterprise or campuses, structured cabling is a vital component in today's information based global business environment. The use of structured cabling using high performance components can offer long-term durability and sustainability for the delivery of the mission critical information across the most demanding networks.

Our highly skilled structured cabling team is well-versed in delivering projects on time, within budget and to the very highest standards.

- Structured cabling design and consultancy
- Structured Cat 5E, Cat 6, CA and Cat 7
- Structured Fibre optic cable networks
- Cable termination and patching
- Cabling installation and commissioning
- Cable Management and Labelling

# What we do

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## FIBRE OPTIC NETWORKS

Fibre optic networking is often used as an alternative to copper if data is required to travel long distance at high speed. To ensure your fibre optic installation is of the highest quality and meets all the required speeds and standards we test and certify all of our fibre optic installations to industry standards.

Our highly skilled fibre optic, city and guilds certified engineers are trained to the highest standards in multimode and single mode fibre optic design, installation, testing and troubleshooting. Some of our fibre optic network offerings are:

We offer:

- Fiber optic design and consultancy
- Backbone Fiber optic cabling
- Fiber optic splicing and termination
- Single-mode and multi-mode fiber optic Cable Patch codes
- Passive Fiber and multi-mode fiber optic Cable Patch codes
- Passive Fiber optic components e.g. Fiber patch panels and connectors
- Media converters and active fiber transmissions products

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## IP TELEPHONE SYSTEMS

Every successful organization understands that IP telephony provides a way for you to extend highly secure, reliable, and consistent communications services to all employees irrespective of their geographic location, i.e. within the same premises or working remotely or through mobile phones. Simply put, IP telephony transmits voice communications over the networks using open-standard-based Internet Protocol cutting costs and enhancing reach to employees.

SVL uses Unified Communication and Collaboration technology utilizing the network as a platform to unify voice, video, data, and mobile applications on fixed and mobile networks enabling each and every user to easily communicate in any workspace using any media, device, or operating system.

# What we do

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## SECURITY SYSTEMS

Spans Venture Limited considers many factors when analyzing and ranking security systems. We consider the quality of service, the objectives of the security systems, integration of several security systems, how customer-friendly the solution is, the cost of the solution and most importantly, what security features are offered and what value these feature provides in exchange of the cost incurred.

With so many systems in the market today, and so many factors to consider, we've put together a few helpful suggestions for you.

Consider these three key elements when determining which system and company best suit your home and lifestyle: best suit your home and lifestyle:

- Monitoring: the means by which the system communicates with its monitoring center.
- Installation: the method of installation – professional or DIY.
- Integration: the ability to control various events in your home/office/building beyond basic security, including turning lights on and off, triggering alarm, Video analytics, foot traffic counting, fire system integration and many others.

**Below are some of the security solutions we offer:**

- Smart CCTV camera surveillance
- Integrated intruder alarm system
- Access control systems
- Intercom system
- Perimeter security
- Fire detection and suppression
- Physical barrier
- Data centre water leak detector

# What we do

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## COMMUNICATIONS

No business today can expect to operate efficiently without fast, responsive and flexible communication, and the key to efficient and cost-effective communication is having a unified communications (UC) platform utilize SIP technologies, which is fully integrated with your network and other business software. And, achieving this doesn't need to be complicated or expensive when you know how.

At SPANS Ventures Solutions, we design and specify VoIP and PABX digital phone systems that are simple to understand and operate without specialist skills, and yet provide a huge range of functions beyond simply being able to make a phone call. This makes our business phone system solutions the idea communications platform for small and medium enterprises, industrial organisations, NGOs, as well as school and colleges.

We pride ourselves on the fact that our Unified Communication Systems make it simple for business across the country to be able to talk to their prospects, clients, suppliers and staff wherever they are, quickly and efficiently and in a way that's cost effective too:



## What we do

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### IT-INFRASTRUCTURE

Modern business applications for voice and data communications require a secure and reliable network cabling infrastructure that is expandable, reliable and flexible to accommodate future moves, additions and changes. Your infrastructure should utilize high performance products and be installed to the highest possible quality to comply with industry standards.

Our engineers are trained to install and test telecommunications cabling and the comprehensive services that we can offer include:

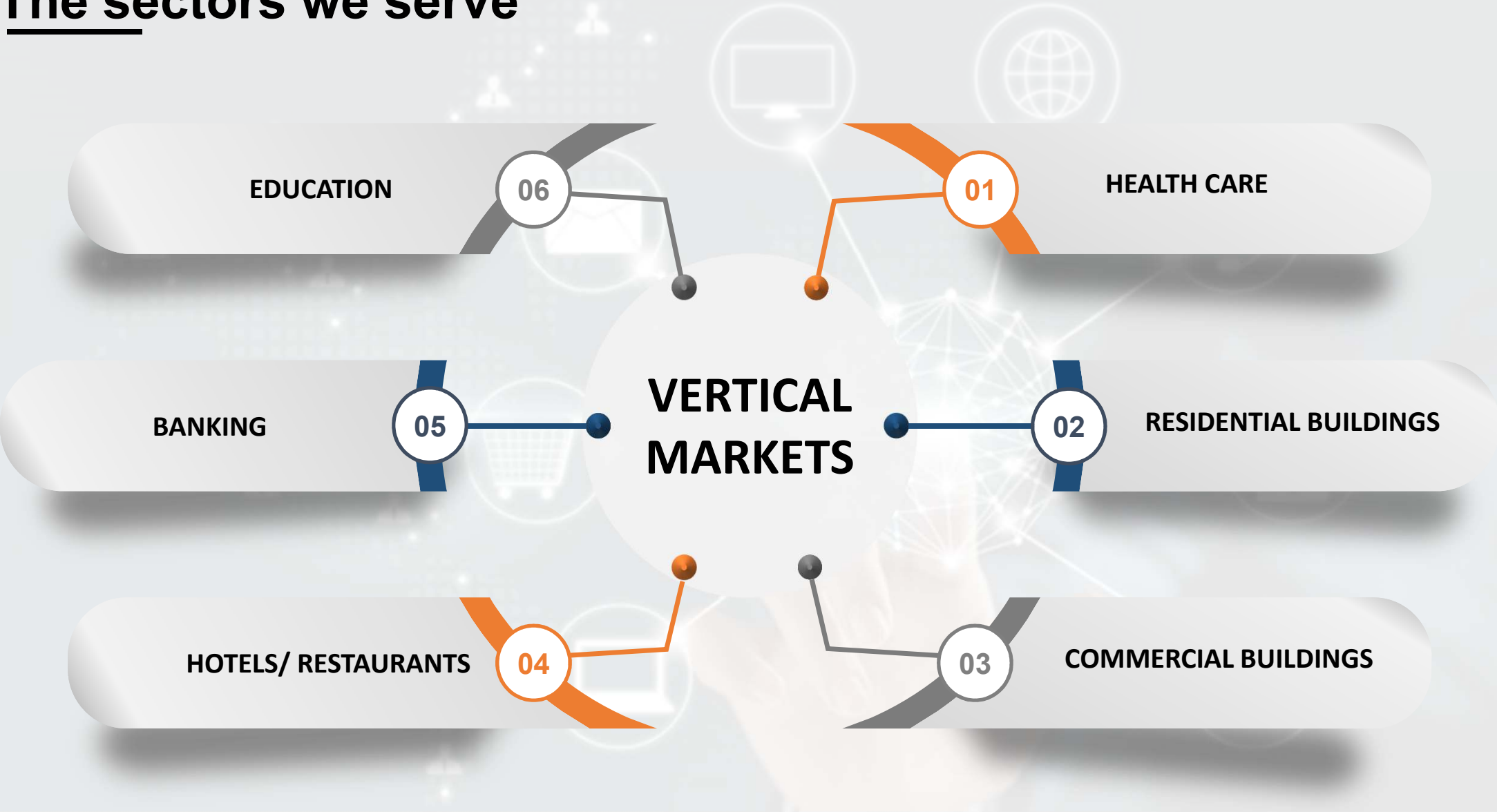
- Building Backbone Network
- Local Area Network
- Building Management System
- It Power Backup Solutions

Modern conference rooms need to provide participants with a lot more than a big table, comfortable chairs, and a coffeemaker, Collaboration among complex and distributed teams across multiple location requires the rooms to support the needs of both on-site But no matter what new technical challenge emerge, one thing remains constant: participants will look to us as their A/V consultant to ensure clear, sharp audio that lets all participants “hear every word” to ensure consistent intelligibility.

All the components of the audio system must work together reliably and in synergy with the space’s video and IT resources. They must also support the latest technologies and offer the flexibility to adapt to new ones as they emerge.

- a) Video Conferencing
- b) Interactive screens / white boards
- c) Audio system- P.A
- d) IPTV & MATV
- e) PABX/IPBX solutions
- f) Intercom systems
- g) MATV and IPTV solutions
- h) Video conferencing solutions
- i) Interactive screens, white boards and projectors
- j) Audio System, Public address system/background music systems.

# The sectors we serve



# VERTICAL MARKETS

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## HEALTH CARE

At SVL we understand that increasing medical workers efficiency and improving patient care is critical to any successful healthcare organisation in Kenya.

With SVL intelligent building technology for the healthcare sector we provide an intelligent hospital or care building that will provide you with improved communications, true mobility for IT systems, attentive emergency call systems and security technology to reduce theft and liability claims.

We offer advice, design, and consultancy for hospitals and healthcare facility's to achieve an intelligent healthcare building, built on a converged network. We install your healthcare buildings converged wired and wireless network and we implement your intelligent building with integrated IP technology.

The SVL team are experienced and equipped to deliver any size of project with our team delivering structured cabling, fibre optics, Wi-Fi, networking for hospital communication systems, in-bed entertainment systems, security systems and intelligent technology integration. The SVL team also offer the industry's most comprehensive technical support and maintenance with SVL Care.

### **Some of our intelligent building technologies and integrations for healthcare are detailed below:**

- a) Wi-Fi for Healthcare Facilities
- b) Emergency Call Systems
- c) IP TV for Healthcare Facilities
- d) HD CCTV for Healthcare Facilities
- e) IP Telephone Systems for Healthcare Facilities
- f) Access Control for Healthcare Facilities
- g) IP Digital Signage for Healthcare Facilities
- h) Intruder Alarms for Healthcare Facilities
- i) Converged Networks for Healthcare Facilities



## RESIDENTIAL BUILDINGS

### **What can SVL do for Residential apartments?**

At SVL we understand that intelligent networks and technology need to improve efficiency, increase security and ensure safety for all tenants and visitors. Our solutions for residential buildings include:

- a) Wi-Fi for residential Apartments
- b) MATV for residential Apartments
- c) HD CCTV for residential Apartments
- d) Access Control for residential Apartments
- e) ANPR for residential Apartments
- f) Intercom for residential Apartments
- g) Converged Networks for residential Apartments



## COMMERCIAL BUILDINGS

### **Here are our solutions for commercial buildings.**

- a) Wi-Fi for shopping malls
- b) MATV for Commercial Buildings
- c) HD CCTV for Commercial Buildings
- d) Intelligent Video Analytics for Commercial Buildings
- e) Access Control for Commercial Buildings
- f) IP Digital Signage for Commercial Buildings
- g) ANPR for Commercial Buildings
- h) IP Audio for Shopping malls
- i) Visitor Management for Commercial Buildings
- j) Converged Networks for Commercial Buildings



## HOTELS/ RESTAURANTS

### **Our solutions for hotels include:**

- a) Wi-Fi for Hotels
- b) IP TV for Hotels
- c) IP Telephone Systems for Hotels
- d) IP Digital Signage for Hotels
- e) High Definition CCTV for Hotels
- f) Access Control for Hotels
- g) AN PR for Hotels
- h) IP Audio for Hotels
- i) Converged Networks for Hotels



## BANKING

### **We offer the following for banks, credit unions and financial organisations:**

- a) Wi-Fi for Banking
- b) IP Digital Signage for Banking
- c) HO CCTV for Banking
- d) Video Analytics for Banking
- e) Access Control for Banking
- f) IP Telephone Systems for Banking
- g) Intruder Alarms for Banking
- h) Converged Networks for Banking

We know that it is important that students, teachers and staff are connected at all times. More than ever before technology plays a major part in teaching, learning and campus security and safety.

**Here's what we provide for the education sector:**

- a) Wi-Fi
  - b) IP TV
  - c) HD CCTV
  - d) IP Telephone Systems
  - e) Access Control
  - f) IP Digital Signage
  - g) Audio Visual systems
  - h) Intruder Alarms
  - i) Time and Attendance
  - j) Converged Networks
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# **SERVICES**

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## **Our services include:**

- Consultancy
- Solution planning and design
- IT & security system Audits

SVL system audit offers a complete detailed review of your building technologies, network infrastructure and security systems and will provide you with a complete asset register and condition report of all technology equipment on-site. This report allows you to make strategic decisions based on current and correct information on what exactly is in place and working today.

SVL system audits allow our clients to save on cost, take advantage of the latest technology, plan for the future and eliminate costly unexpected failures.

- Fibre optics and copper network infrastructure audit
- Wireless telecoms and LAN audit
- IT and servers audit
- Wi-Fi systems audit
- Telephone systems audit
- Electronic security systems audit

## SUPPORT AND MAINTENANCE/SLA

SVLs care tailored support packages offer your organization a bespoke support and maintenance solution to suits your business requirements. We provide on-site and remote technical support for clients who have network infrastructures, converged network technologies, Wi-Fi systems, Telephone systems, intelligent security systems and SVLs intelligent building technologies. We strive to provide the industry's best support and customer service anywhere in Kenya with SVLs Care.

## SVLS CARE FULLY COMPREHENSIVE

Our fully comprehensive support care package is designed to keep your organization running smoothly 24/7/365 with no added maintenance costs. Fully comprehensive support keeps your technology fully maintained and supported. Fully comprehensive includes: SVLs system audit and live asset register, 4 hour response, on-site server support, 24/7 network monitoring, 24/7 device monitoring, remote and telephone technical support, pro-active site visits and on-going preventative maintenance. Our fully comprehensive package includes labor and parts. Terms and conditions apply.

## SVLS CARE PREVENT

Our standard support care package is designed to keep your organization running smoothly and minimize financial and technical surprises for your organization SVLs Care — Prevent, includes: Guaranteed response time, on-site server support, remote and telephone technical support, bundle of re-active site visits, SVLs care prevent includes preventive maintenance visits —Terms and conditions apply

# SERVICES



## SVLS CARE RESPONSE

Our SVLs care response package is designed to keep your organisation running smoothly and provide you with technical support and maintenance when you need it most.

SVLs Care Response, includes: Access to the SVLs care support team, Pay as you go prioritized and reduced on-site remote and telephone technical support anywhere in Kenya.

—Terms and conditions apply

## CONSULTANCY SERVICES

Our consultancy is concentrated on specifying the ICT technology and the environment required to meet actual needs.

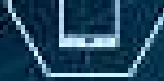
This is achieved through extensive client liaison that enables us to understand our clients' business requirements and therefore define the functional requirements. The results are documented outlining the specifications and making the necessary recommendations.

No matter your project requirements, we listen. We work with our customers to build the most suitable solution for your various business requirements, environment and budget.

## SYSTEM AUDITS

Our IT security audit involves a thorough monitoring and evaluation of the practices, procedures, technical controls, human resource and other resources that are leveraged to manage your security risks and assures that you are up to date with the best practices and IT security mandates.

No matter your project requirements, we listen. We work with our customers to build the most suitable solution for your various business requirements, environment and budget.



# OUR CLIENTS

## Some of our clients

*'SVL is focused on providing excellent solutions to our clients'*

SVL is focused on providing excellent solutions to our clients. All our staff members are professionals in their field, ensuring clients problems are solved in good time. Due to the fact that we leave our clients happy, they happily recommend us for our services. In case any problem arises, our friendly staff is always quick to communicate and take action. We have many clients from different industries as mentioned below:

### LIST OF CLIENTS

#### RESIDENTIAL

- CBK Pension Fund Apartments
- Brookside Drive Apartments — Perch Homes

#### HOSPITALITY

- Naivasha Peppercorn Resort
- Dove Nest
- Jimlizer Hotel Buruburu

#### COMMERCIAL

- Juja City Mall
- Valley View Office Park
- Madonna Annex
- Kenya Nut Company
- Quality Bitumen Products Ltd
- Chandarana Supermarkets

#### FINANCIAL AND BANKING

- Faulu Microfinance
- Urithi Housing Co-operative Society Limited
- First Community Bank
- Amica Sacco



## Spans Venture Limited

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Kenya

# Contact Us



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